167.40/2: 5/16/83

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Promotion Division, FAS, (202) 447-7103.

HUME LIBRARY
MAY 30 1983
I.F.A.S. - Univ. of Florida

May 16, 1983

Milk powder (South Africa). Wants 200 mt per month of full cream milk powder, packed in 50 gram aluminum foil packs. Delivery ASAP. State when shipment can commence. Price to match U.S. dol 1,600 per mt. Quotations C&F Whampo, China, or Hong Kong, or other main China ports. On Liverpool LC basis. CONTACT: T. Hatfield, T. Hatfield & Co. (PTY) Ltd., P.O. Box 519, Johannesburg 2000, South Africa. TELEX: 8-7281. Phone: Johannesburg 836-8767. (WK: 18/TOFAS 0089)

Fruit juices (Bahrain). Wants pineapple juice, lemonade, orange juice, fruit punch, grapefruit juice, one 20 ft. container per month, canned or bottled. Delivery ASAP. Date of production, expiration date and product ingredients required. U.S. company should not have an agent in Bahrain. Quotations CIF. Bank ref: Bank of Bahrain and Kuwait, and Al Ahli Commercial Bank. CONTACT: Nathaniel DSA, Dana Trading & Marketing W.L.L., P.O. Box 26442, Manama, Bahrain. TELEX: 9576 DANTCO BN. Phone: 274897. (WK: 18/TOFAS 0088)

Lentils (Ecuador). Wants 1,000 tons of lentils, U.S. No. 1, packed in regular bags. Delivery 500 tons for Aug. and 500 tons for Oct. Please send (small) samples. Quotations C&F Guayaquil and FOB U.S. port. Bank ref: Banco Central (for CCC Credit), Quito, Ecuador. CONTACT: Sr. Ernesto Aldo Vela, Enprovit Empresa Nacional De Productos Vitales, c/o Ministerio de Agricultura Y Ganaderia, Avs. Eloy Alfaro, Y Amazonas, 3er Piso, Quito, Ecuador. TELEX: 2388 ED. Phone: 238-247. (WK: 18/TOFAS 0091)

Swine and cucumber plantation joint venture (Panama). Wants joint venture for 300 head swine operation and 25 hectare cucumber plantation. Panamanian firm already has land for cucumber and facilities for swine. He wants joint venture with American firm for technical assistance and some financing. Bank ref: Banco De Columbia-David, Panama. CONTACT: Hector Cotes, Hecomo Associados, Panama. Phone: 75-46-31. (WK: 18/TOFAS 0061)

Coffee beans (Australia). Wants Jamaican Blue Mountain coffee beans, 1 ton per shipment, highest quality. Delivery immediate then at regular intervals. Need 1/2 to one kg sample for testing. Quotations CIF. Bank

Issued weekly by the Export Promotion Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250.

ref: Commonwealth Bank Cremorne Junction N.S.W. 2090. CONTACT: Steve Mitchell, Mitchell's Int'l Coffee, 394 Military Road, Cremorne, N.S.W. 2090, Australia. TELEX: 26126 VIEWG. Phone: (02) 905345. (WK: 18/TOFAS 0128)

Frozen variety meats (France). Wants frozen variety meats (beef, veal and pork). Quantity to be determined at a later date. Packed in cartons for delivery ASAP. All papers and cartons should be labelled in French. Goods must meet sanitary requirements of France. Tongues should be boneless. Quotations CIF Le Havre. Bank ref: Banque Nationale Populaire, 6, Avenue De La Republique, 68000 Colmar; Credit Lyonnais 42, Avenue De La Republique 68000 Colmar. CONTACT: Monsieur Jean Blum, Comptoir Commercial D' Approvisionnement Et De Vente, 18A, Rue Roesselmann, B.P. 26, 68001 Colmar, Cedex, France. TELEX: 880 925F. Phone: (89) 41 32 77. (WK: 18/TOFAS 0192)

Forage plant seeds (Greece). Wants forage plant seeds: Vicia Sativa varieties, sunflower for silage, corn for silage, brassicas, other forage plant seeds and/or varieties, 1 mt of each category. U.S. standards. Packed in bags of 30-40 kgs. Delivery to Port of Piraeus. Relevant literature and brochures are desirable. Quotations CIF Piraeus Greece. Bank ref: Agricultural Bank of Greece. CONTACT: Ms. Maria Papastefanopoulou, Central Union of Livestock Cooperatives of Greece, 2, Vilara Street, Ag. Konstantinou, Athens, Greece. TELEX: 221683 KTEL GR. Phone: (01) 5248085, (01) 5248958, (01) 5248938. (WK: 18/TOFAS 6840)

Fennel, chicory/endive (England). Wants fennel, 2 tons per week, and chicory/endive: 5-8 tons per week. Fennel: 8 + 12 oz per piece, Class 1; chicory/endive: Class 1, 11-15 cm per piece. Packaging bulk for repacking. Quotations CIF, UK Port/Eire. Delivery ASAP. Bank ref: Barclays Bank Ltd., Market Place, Boston, Lincs. CONTACT: A. Mallard, Crown Glory, Mill Cottage, Frithville, Nr. Boston, Lincs, England. Phone: 0205 750584. (WK: 18/TOFAS 0271)

Grocery items (England). Wants wines, foods such as health foods, soft drinks, mineral waters, coffee, and fruit juices. Quantity to be determined. Quality: best. Quotations CIF. Delivery ASAP. Bank ref: Williams & Glyn's Bank, 47 Kew Road, Richmond, Surrey. CONTACT: Renato Ferrari, Austin Marshall, 20 Chelwood Gardens, Kew, Richmond, London, TW9 4JO, England. TELEX: 28905 Ref: 2580. Phone: 01 878 6450. (WK: 18/TOFAS 0272)

Frozen poultry tender (Egypt). Request bids for tender No. 32/1982/83 for 30,000 tons plus or minus 10% frozen poultry. GASC is entitled to increase or decrease the quantity. Shipping and arrival Egyptian ports starting Aug 1983 at a monthly rate of 10,000 tons plus or minus 10%. Offers to be submitted to address below by 12 noon, May 17, 1983. Conditions and specifications to be obtained against payment of due fees. Ministerial decree 6/1978 concerning the commercial agency must be complied with. A copy of the taxation card must be coupled with the submitted offer showing the statement of the latest taxation year. Offers must be made through Egyptian agent. CONTACT: General Authority for Supply Commodities, 24, Gomhoria Street, Cairo, Egypt. TELEX: 92062 ESTRAM-UN. Cable: ESTRA. (WK: 18/TOFAS 0136)

Wheat tender (Jordan). Wants 25,000-50,000 tons of wheat. Closing date for bid submission May 19, 1983. Bid specs may be purchased for non-refundable fee of J.D. 5 (note: U.S. dol 1.00 currently equals J.D. 0.359) from the

address below. All offers must be submitted through Jordanian agents. Spec: American Hard Red Winter wheat, No. 2 or equivalent, moisture: max 12%, foreign material: max 1%; test weight: 58 lbs per bushel min; protein: 11% min (5.7 x N); broken and shrunken: 5% max. Free of live insects and defective kernels, from 1983 crop. Firms submitting bids are requested to send info to Embassy Commercial Office, P.O. Box 354, Amman, Jordan. Telex: 21510 USEMB JO. CONTACT: Ministry of Supply, P.O. Box 830, Amman, Jordan. TELEX: 21278 MINSUP JO. Phone: 667141/661174. (WK: 18/TOFAS 4199))

Boneless beef tender (Egypt). Request bids for tender No. 33/1982/83 for 50,000 tons plus or minus 10% frozen boneless beef: To be shipped and to arrive Egyptian Ports July to December 1983 at Committee's option. Offers to be submitted no later that 11 am, May 23, 1983. Decision will be made May 25, 1983. Conditions and specifications available below address against payment due fees taking into consideration Ministerial decree No. 1036/1978. A copy of the taxation card must be coupled with the submitted offer. CONTACT: General Authority for Supply Commodities, Purchasing Committee for Animal Products, 24, Gomhoria Street, Cairo, Egypt. TELEX: 92062 ESTRAM. Cable: ESTRAM. (WK: 18/TOFAS 0138)

Wheat (Bolivia). Wants unspecified quantities, and quality of wheat. To receive information of product being reqeusted contact the following address. CONTACT: Socimex S.R.L., Humbero Tavera L., Casilla 6741, La Paz, Bolivia. TELEX: 2220 CABPUB. (WK: 18/COMMERCE 2196)

Almond nuts & mixed nuts (Saudi Arabia). Interested in contacting U.S. suppliers of almond and mixed nuts in tins. Initially firm will order about 1,000 cartons. Interested U.S. firms are advised to contact with prices CIF Jidda ASAP. CONTACT: Jamil Abdul Ghani Al-Mira, Manager, Al-Mira Est. for Trade & Import, P.O. Box 2383, Jidda, Saudi Arabia. TELEX: 401506 ALMIRA SJ. Phone: (02) 642-5296/643-4252. (WK: 18/COMMERCE 2809)

Molasses (England). Wants molasses, spray dried, initially trial loads, container loads later. Animal feed grade. Packaging: optional. Quotations CIF Felixstowe. Bank ref: Allid Irish Bank Ltd., Eaton Road, Station Square Branch, Coventry. CONTACT: William P. Tonks, Park Tonks Limited, 104 High Street, Gt. Abington, Cambridge, CB1 6AF, England. TELEX: 827672 VESCOL. Phone: 0223 891 721. (WK: 18/TOFAS 0274)

Canned foods & nuts (Egypt). Wishes direct sale & representation for canned foods to include nuts & almonds. Seeking agency arrangement and importation of above mentioned items. Interested companies are urged to contact Ms. Fahmy & provide her with catalogs & price list soonest. CONTACT: Ms. Wedad Fahmy, Egypt Free Shops Company, 2, Behler Passage, Off Kasr El Nil Street, Cairo, Egypt. TELEX: 92479 UN. Phone: 754539/854230/751905. (WK: 18/COMMERCE 9708)

Fruit & vegetables (Canada). Wishes direct sale & distribution agreement for fresh fruits & vegetables. International Fruit & Produce Company retails and wholesales fresh fruits and vegetables and other produce from U.S. Firms Wishes to purchase by the case lot in quantities of approximately two semi-loads per week for wholesale to grocery markets and restaurants.

Expected annual potential is C$1 million. Delivery requirement would be pickup by subject firm or contract hauling by U.S. firm. Deadline for responses from potential suppliers is May 15, 1983. CONTACT: Bruce G. Easingwood, International Fruit & Produce, 9625 - 14th Street, Dawson Creek, B.C. V1G 3Y1, Canada. Phone: 604-782-4732. (WK: 18/COMMERCE 0705)

Grains, vegetable oil (Mexico). Wants grains and vegetable oils. Small firm with 250,000 pesos capitalization (one dollar equals pesos 109, 79 government preferential rate), employees 7, is interested in catalogs and price lists. Purchase in cash or through a Letter of Credit. Bank ref: Banco Nacional De Mexico S.A. CONTACT: Ing. Jesus Cabrera Arocha, Promotora De Tecnica Agro-Pecuaria, S.A. (Protea), Av. Pres. Mazaryk 178, Polanco 11560, Mexico D.F. TELEX: 1773334 PROTME. Phone: 905/5317884. (WK: 18/COMMERCE 5578)

Beer, yeast and wine making supplies (Canada). Wishes direct sale and agency for beef and yeast. Sea-Valley Trading Corporation, imports and wholesales. Firm wishes to import wine presses, wine making equipment and supplies, for resale. Quantity to be discussed with supplier. Also interested in suppliers of beer and yeast. CONTACT: Ralph S. Lastuke, Sea-Valley Trading Corporation, 19692-45A Avenue, Langley, B.C. V3A 7H1, Canada. Phone: 604-533-1883. (WK: 18/COMMERCE 0677)

Cotton, wheat, soybean oil (Bangladesh). Wants raw cotton of staple length 31/32 inches, 1 inch, 1-1/32 inches, 1-1/16 inches, 1-1/8 inches and 1-1/4 inches, annual sales potential 300,000 bales. Wheat, annual sales potential 1,000,000 mt, and soybean oil, edible, annual sales potential 150,000 mt. Company is a sales and indent agent for foreign principals in Bangladesh. It participates in tenders for bulk purchases of commodities for public sector corporations. CONTACT: A.Y.M. Habibur Rahman, Director, Rahman Agencies Limited, 82 Motijheel Commercial Area, Dhaka-2, Bangladesh. TELEX: 65620 STC BJ. Cable: "RUSH", Dhaka. Phone: 236294. (WK: 18/COMMERCE 2728)

Wine (Singapore). Wants Californian wines, varietal and table wines. Prompt delivery. Quotations FOB or CIF Singapore. Bank ref: ABN, Cecil Street, Singapore 0104. CONTACT: Andy Lim, Hagemeyer Trading Co. (S) SDN. BHD., 900 Dunearn Road, Singapore 2158. TELEX: RS 21141 HAGMY. Phone: 667722. (WK: 18/TOFAS 0070)

Baking spices (Costa Rica). Wishes to establish a business relationship with North American bakery supply house. Quantities purchased depend on reliability of supply. Bank ref: Banco Nacional De Costa Rica. CONTACT: Joseph Schmidt, Panaderia Y Pasteleria Schmidt, Apdo. 3757, San Jose, Costa Rica. Phone: 32-19-16/32-04-27. (WK: 18/TOFAS 0065)

Dried prunes (Trinidad). Interested in direct sales/agency for dried prunes. Importer wishes to contact growers and/or packers of prunes packed in cartons/polybags of 12 ozs and 1 pound. Importer wishes to have samples of labels, cartons and polybags. Company is an importer, commission agent and distributor of major United States supermarket items. The company wishes to expand its lines with the addition of dried prunes. CONTACT: Conrad Lee Pack, Manager Director, Conrad Lee Pack & Co., Ltd., Lomond Drive, Andalusia, Maraval, Trinidad. Phone: 629-2230. (WK: 18/COMMERCE 1031)

Apple juice, dog food, salt and pepper (Republic of Panama). Wants apple juice 1,000 cases; dog food 500 cases; pepper in grain form and salt for cooking, 500 cases. Please send information on the above to Mr. Sanchez with price lists. Mr. Sanchez sells to all the Republic of Panama and reports that his sells in the last three years have been 3 million dollars. CONTACT: Teodoro Sanchez Valasquez, General Manager, Sanchez Y Sanchez, S.A., Aptdo. 6119, Panama 2. Phone: 21-2304. (WK: 18/COMMERCE 3636)

Grains, rice, soybean oil (Bangladesh). Bangladesh Trading firm seeking exclusive agency with U.S. suppliers of food grains, particularly wheat and rice, and soybean oil. Bank ref: Janata Bank, I Dilkusha Commerical area Dhaka-2, P.O. Box No. 468. Cable: JANATABANK. CONTACT: Md. Abdul Aziz, Proprietor, Riverine Trade International, Prudential House, 3rd Floor, Motijheel Commercial Area, Dhaka, Bangladesh. Phone: 236916. (WK: 18/TOFAS 0045)

Seed (Greece). Wants buckwheat seed, Pearl barley seed, and castor bean seed. Quantity to be defined at a later stage. Small quantities in the beginning. U.S. standards of the best commercial varieties packed in bags. Delivery Athens Airport. Include prospectus and information for the variety offered and/or other info on each of the above commodities. Quotations CIF Airport of Athens, Greece. Bank ref: Commercial Bank of Greece. CONTACT: Chris Lister, Kaplamidis Company, 50, Venizelou Ave., Glyfada, Athens, Greece. Phone: (1) 8943-751. (WK: 18/TOFAS 0068)

Flour (Costa Rica). Wants pumpernickel flour, and pure dark rye flour two hundred 100 pound bags of each per year. Quantity to double the 2nd year depending on reliability of supplies. Best quality. Packed in 100 pound jute or plastic sacks. Needs forty 100 pound bags of each ASAP & 50 bags each variety in 3 months for first year. Sanitary certificate from country of origin required. Quotations CIF Port of Limon or Puntarenas. Bank ref: Banco Nacional De Costa Rica. CONTACT: Joseph Schmidt, Panaderia Y Pasteleria Schmidt S.A., Apdo. 3757, San Jose, Costa Rica. Phone: 32-19-16/32-04-27. (WK: 18/TOFAS 0068)

Sesame, caraway and poppy seeds (Costa Rica). Wants 100-150 one hundred pound sacks of best quality sesame seeds. Also 10 one hundred pound sacks each of caraway seed and poppy seed for use in bakery products. Packed in jute or plastic sacks. Delivery ASAP. Phytosanitary certificate required. Quotations CIF Port of Limon or Purtarenas. Bank ref: Banco Nacional De Costa Rica. CONTACT: Joseph Schmidt, Panaderia Y Pasteleria Schmidt, Apdo. 3757, San Jose, Costa Rica. Phone: 32-19-16/32-04-27. (WK: 18/TOFAS 0066)

Bran, lentils, peanut oil (Hong Kong). Wants 20,000 tons bran; 1,000 tons green lentils and 1,000 tons peanut oil, average grade. Usual export packing. Delivery ASAP. Quotations C&F Kwangzhou, China. Bank ref: Hang Seng Bank. CONTACT: Gordon H. T. Shum, Grandrich Enterprises, Rm. 23D, 357 King's Road, Hong Kong. TELEX: 41279 PFEC HX. Phone: 5-664356. (WK: 18/TOFAS 0093)

Deer antlers and tails (Hong Kong). Interested in deer's antlers and deer's tails in fresh or dried form, 5,000 lbs, 1st & 2nd grade. Export packing for delivery ASAP. Quotations CIF Hong Kong. Bank ref: Kwong on Bank. CONTACT: Sin Hon Kau, See Hai Trading Co., 53D, 1/F Shek Kip Mei St., Sham Shui Po, Kowloon, Hong Kong. Phone: 3-7786210. (WK: 18/TOFAS 0094)

Alfalfa meal (South Africa). Wants 5,000 tons of Lucerne alfalfa meal. Alfalfa leaf meal and alfalfa seperately - for cattle feed. Packed in standard bags (45 kilos). Quotations FOB U.S. Port, Letter of Credit. CONTACT: Tom Hatfield, T. Hatfield & Co. (PTY) Ltd., P.O. Box 519, Johannesburg 2000, South Africa. TELEX: 8-7281. Phone: (011) 836-8767. (WK: 18/TOFAS 0092)

Onions (Barbados). Interested in onions, yellow or red, medium sized, 3600 bags by end of May 1983 and 1800-3600 bags mid June 1983. Good storage quality, packed in 50 lb. mesh bags (containerized). Quotations CIF Bridgetown. Bank ref: Barbados National Bank, Bridgetown. CONTACT: A. B. (Tony) Proute, Commercial Operation Manager, Barbados Marketing Corporation, Princess Alice Highway, Bridgetown, Barbados, W.I. TELEX: WB-253. Phone: 809-42-75250, Ext. 53. (WK: 18/TOFAS 0033)

Douglas fir (Hong Kong). Interested in Douglas fir (Oregon Pine), 20 cm x 20 cm square, 3,000 cubic feet, 2nd & 3rd grade. Delivery ASAP. Quotations C&F Hong Kong, also C&F Whampoa. Bank ref: Belgian Bank. CONTACT: Philip C. C. Cheung, Marphil Co. Ltd., 64-66, Wellington St., Yu Wing Bldg., 8th Floor, Hong Kong. TELEX: 75436 FILMA HX. Phone: 5-262302. (WK: 18/TOFAS 0098)

Joint venture for biscuits (Nigeria). Nigerian company interested in joint venture with U.S. partner(s) for manufacture of biscuits, crackers, short cakes, and creamed waffers in Aba, Imo State. Feasibility study completed. Partner(s) required for equity participation, technical assistance, raw materials, consultancy services & company specialization. Equity participation will be 60% Nigerian & 40% foreign. Total equity investment envisaged about 3.8 million dollars. Bank ref: First Bank of Nigeria, Ltd., Main Branch, Aba; New Nigeria Bank, Ltd., Aba & Cooperative & Commerce Bank (Nig.) Ltd., Ikot Ekpene Road Branch, Aba. CONTACT: Josef U. Okoronkwo, Managing Dir., Jutrac Enterprises, P.O. Box 1774, Aba, Imo State, Nigeria. Cable: JUTRAC - Box 1774, Aba. Phone: (082) 222857. (WK: 18/TOFAS 0078)

Corn (Denmark). Wants corn (maize) for animal feed for shipment to Nigeria, 10,000 mt, No. 3, approx. 14% moisture. Packed in bags. Delivery June 1983 and regular shipments thereafter. Quotations C&F Lagos; FOB. Bank ref: Frederiksborg Bank, DK-3450 Alleroed, Denmark. CONTACT: Per Mueller, Taico Ltd., Sjaelsoe Alle 3, DK-3450 Alleroed, Denmark. TELEX: 40136 MIKO DK. Phone: (2) 27 62 86. (WK: 18/TOFAS 0081)

Beef and pork (Cyprus). Wants frozen beef and pork, small quantities, top & medium quality. Packed bulk, consumer pack or institutional pack. Delivery ASAP. Quotations CIF & C&F. Bank ref: Barclays Bank Int. Ltd., Limassol. CONTACT: A. N. Coudounaris, Minimaxi Ltd., P.O. Box 1100, 212 Archbishop Makarios Ave., Limassol, Cyprus. TELEX: 4089 COUDBROS. Cable: MINIMAXI. Phone: (51) 62930. (WK: 18/TOFAS 0047)

Vegetable seeds (Syria). Interested in contacting vegetables seed exporters who do not have representatives in Syria. Bank ref: Commercial Bank of Syria, Branch 1, Aleppo, Syria. CONTACT: Mousa Asmar, Orient Agricultural Company, P.O. Box 6283, Aleppo, Syria. TELEX: 331278 OAC SY. Phone: 27057-27058. (WK: 18/TOFAS 0078)

Jams, honey, salt and pepper (Kuwait). Wants jams, honey, salt and black & white pepper. Quantity to be determined. Packed in portion packs. Delivery ASAP. Dates of production and expiry required. Quotations C&F & CIF. Bank ref: National Bank of Kuwait. CONTACT: Fazal Hussain, Hussain & Qaisar Int'l Ltd., P.O. Box 2106, Safat, Kuwait. TELEX: 23121 BRIGHSIDES KUWAIT. Phone: 431354/429254. (WK: 18/TOFAS 0093)

Almonds (Japan). Wants fresh broken almonds for use in confectioneries. Trial shipment of 5,000 lbs. Sample and specific information about quality and brand names are required. Packed in carton boxes, 50 lbs. to a carton box. Immediate delivery by surface shipment. Quotations C&F. Bank ref: Mitsubishi Bank Kandabashi Branch, Tokyo. CONTACT: Katsumi Ishii, Horiuchi Trading Co., Ltd., c/o Shinsho Kanda Bldg., No. 2-17-6, Tsukasa-Cho, Kanda, Chiyoda-Ku, Tokyo, Japan. TELEX: HORIM J29378. Cable: "HORIMICALS" Tokyo. Phone: (03) 293-0966/7. (WK: 18/TOFAS 0347)

Foreign Trade Developments

Supermarket in Qatar to Feature U.S. FOOD. The Centre, a major importer/wholesaler and retailer, is planning to sponsor a two week promotion in its store in Doha, which will feature food items from the U.S. If you are interested in participating in the October 1983 event, please contact:

Bruce Salter, General Manager
The Centre
P.O.Box 5316
Doha
State of Qatar
TELEX 4620
Telephone: 321-790

Please send copies of your correspondence to:

Mr. Ted Horoschak
Agricultural Trade Office
American Embassy MANAMA
FPO NY 09526

Samples and price lists can be sent air freight to Mr. Salter. All subsequent transactions will be on a commercial basis.

Notice of Foreign Proposals Concerning Standards in Agriculture. As required of all signatories to the GATT Standards Code, the following notifications of foreign proposed standards-related rules have been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. Questions can be referred to Thomas O'Connell, USDA Technical Office, Room 5530, South Agriculture Building, Washington, D.C. 20250; or phone (202) 382-1318. Anyone interested in commenting on the proposals should include the TBT Notification Number in their communication.

New Zealand - TBT Notification 83.59 The New Zealand Department of Health, Division of Public Health, Food Branch, has proposed an amendment to the Food and Drug Regulations 1973. The proposal would apply to various foodstuffs and would amend regulations relating to the labelling of ingredients, date marking, and storage instructions to be declared. Controls over the clains for vitamins and minerals have also been introduced and standards for particular foods amended in the light of the latest technological information available. Regulations relating to the standards prescribed for wine have been amended and a requirement for the declaration of the percent of alcohol present in all alcoholic drinks has been introduced. A new part IIA relating to the content of foods for which no other standard is prescribed is introduced. The objective and rationale for the proposal is consumer protection and public health measures. Final date for comments is June 15, 1983.

Canada - Proposed Changes in Nutritional Labeling Regulations The Canadian Department of Health and Welfare, in cooperation with the Canadian Department of Consumer and Corporate Affairs has published a summary of proposals which purport to make Canadian nutritional labeling requirements less restrictive, provide consumers with information about the nutritional value of foods in an informative and meaningful manner, and will not be burdensome to manufacturers.

The following is a summary of the proposals:

1. Nutrition labelling to be applied on a voluntary basis, except (a) when a manufacturer makes a nutrition claim for a food or (b) when a nutrient is added voluntarily to a food. In these cases, nutrition labelling would be mandatory.

2. Nutrients to be listed in a standardized format, expressed in amounts per 100 g and, if desired, per portion.

3. Energy value, protein, fat, carbohydrate, sodium and potassium to be declared whenever nutrition labelling is applied.

4. Vitamins and mineral nutrients present in the food in significant amounts to be declared either voluntarily or when a vitamin or mineral nutrient claim is made for the food.

5. A rating scheme for protein, vitamins and mineral nutrients which interprets for the consumer the importance of the nutrients contained in the food to be applied when appropriate.

6. Sugars, starch and dietary fibre to be declared when claims relating to these constituents are made.

7. Nutrition claims for combinations of two or more foods to be permitted.

8. A wider range of claims for the biological action of nutrients to be permitted.

9. The declaration of the sodium and potassium content, certain other obligatory declarations such as percentage milk fat in dairy products and the quantitative declaration of vitamins and mineral nutrients added on a mandatory basis, not to necessitate the disclosure of additional nutrition information unless other nutrition claims are made.

We suggest that interested U.S. firms and organizations comply with existing nutritional labeling regulations for the time being. If you have any questions, would like a copy of the proposal, or wish to make comments, please call or write: Carolyn Wilson (202) 382-1318, USDA Technical Office, 5530 South Agriculture Building, Washington, D. C. 20250, before October 1, 1983.

United States Agricultural Export Conference, June 26 - 28, 1983 at Long Beach, California. United States food exporters are encouraged to participate in the First United States Agricultural Export Conference co-sponsored by the United States Department of Agriculture's Office of Transportation and the Port of Long Beach, California, aboard the RMS Queen Mary. Don Fleming, Director of Public Relations for for the Port of Long Beach, and Tom Poerstel, Chief, International Transportation Services Branch, Office of Transportation, United States Department of Agriculture, will provide the primary leadership for this unique conference. The program will focus on issues affecting agricultural exports. The conference will begin on June 26 with a harbor cruise of the Port of Long Beach. The conference program to be held aboard the Queen Mary will begin on June 27 and conclude at a luncheon on the 28th. The program highlights will include: the role of the Federal Government in promoting the epxort of agricultural products; removing tarriff and nontariff barriers; coping with with the export market in a "how to" session; and, problem solving in the transport of exports. Prominent speakers will address the "Export Company Trading Act" and trade issues in the Far East during luncheons on the 27th and 28th respectively. In addition, there will be a landsite tour including container terminals, bulk handling of perishables and grain. A Ninety Dollar ($90.00) registration fee will include 2 luncheons, a cruise, and 2 continental breakfasts. For additional information on the Conference complete the following form:

WEST COAST: Don Fleming, Director, Public Relations
Port of Long Beach,
P.O. Box 570
Long Beach, California 90801
Phone: (213) 437-004

COMPANY CONTACT: _____
COMPANY NAME: _____
STREET ADDRESS _____
CITY _____ STATE: _____ ZIP: _____

FOR EAST COAST: Tom Poerstel, Chief
USDA, International Transportation Services
1405 Auditors Building
Washington, DC 20250
Phone: (202) 447-7481

COMPANY CONTACT: _____
COMPANY NAME: _____
STREET ADDRESS: _____
CITY: _____ STATE: _____ ZIP: _____

MAILING LISTS

Through the use of computer technology, the Foreign Agricultural Service can provide you with mailing lists of U.S. food exporters or potential foreign food importers. The domestic and foreign data bases have been under development for the last two years and are being constantly updated. For a nominal service charge we can provide you with the names, addresses, telephone numbers and telex numbers of domestic exporters and potential foreign importers for a wide range of commodities. If you would like more information please write to the address below and indicate your preference for foreign or domestic data. In supplying the mailing lists, the Department of Agriculture nor the Foreign Agricultural Service does not guarantee reliability of the domestic suppliers or foreign importers.

Foreign Agricultural Service
Export Programs Division, 4549-S
TORS Mailing Lists
Washington, D.C. 20250

In an effort to provide our subscribers with better information we have included in this weeks Export Briefs a listing of several divisions of the Foreign Agricultural Service. If you have a commodity-specific question concerning a marketing or analytical related problem please contact the specific Commodity and Marketing Programs division for assistance. If you have a trade policy related question please contact the appropriate division in International Trade Policy.

COMMODITY AND MARKETING PROGRAMS

DIVISION AND OFFICE	ROOM NO.	TELEPHONE
		AREA CODE (202)
Dairy, Livestock & Poultry Division		
Director	6616-S	447-8031
Deputy Director for Marketing	6616-S	447-3899
Deputy Director for Analysis	6616-S	447-7217
Grain & Feed Division		
Director	5603-S	447-6219
Deputy Director for Marketing	5603-S	447-4168
Deputy Director for Analysis	5603-S	475-4200
Horticulture & Tropical Products Division		
Director	6603-S	447-6590
Deputy Director for Marketing	6603-S	447-7931
Deputy Director for Analysis	6603-S	382-8895
Oilseeds & Products Division		
Director	5646-S	447-7037
Deputy Director for Marketing	5646-S	447-8809
Deputy Director for Analysis	5646-S	382-0142
Tobacco, Cotton & Seeds Division		
Director	5932-S	382-9516
Deputy Director for Marketing	5932-S	382-9523
Deputy Director for Analysis	5932-S	382-9518
Forest Products Staff		
Staff Director	4554-S	382-8138
Deputy Director for Marketing	4554-S	382-9331
Deputy Director for Analysis	4554-S	382-1296

INTERNATIONAL TRADE POLICY

Trade Policy Planning & Analysis Division	5530-S	382-1312
Inter-America & Western Europe Division	5506-S	382-1338
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